

George Anderson

Insurance Agent

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Profile Summary

Dynamic and results-driven Insurance Agent with over 7 years of experience in providing insurance solutions tailored to clients' needs. Adept at risk assessment and creating bespoke policies, I excel at developing client relationships and driving customer retention. Strong communicator skilled in turning complex insurance information into comprehensible offerings, consistently achieving sales targets, and expanding market share.

Work Experience

Senior Insurance Agent

State Farm Insurance

1st June, 2018 - Present

- Increased client portfolio by 35% through effective networking and personalized service offerings.
- Led a team of 5 agents, boosting overall team productivity by 20% through targeted training and motivational strategies.
- Achieved a 95% customer satisfaction rate by implementing a proactive customer communication strategy.

Insurance Agent

Allstate

1st March, 2014 - 31st May, 2018

- Surpassed annual sales targets by an average of 15% over four consecutive years.
- Redefined policy review processes, decreasing client complaints by 25% and expediting claim resolutions.
- Developed strategic partnerships with local businesses, generating an additional \$500K in policy sales annually.

Education

University of Illinois Urbana-Champaign

Bachelor of Science in Finance

1st Sep, 2010 - 31st May, 2014

Skills

Client Relationship Management, Risk Assessment, Policy Development, Sales Strategy, Customer Retention, Communication, Team Leadership

Notable Projects

Comprehensive Risk Assessment Tool

Designed an innovative risk assessment tool used for evaluating client's insurance needs, which improved the accuracy of policy recommendations and reduced risk exposure by 20%.

Certifications

Certified Insurance Counselor (CIC)

Issued by The National Alliance for Insurance Education & Research, 1st May, 2015

Awards

Top Performer Award

Awarded by State Farm Insurance, 15th March, 2021